## Q1 How many seats are in your main performance space

Answered: 339 Skipped: 3



| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| 49 or less | $3.83 \%$ | 13 |
| $50-99$ | $22.71 \%$ | 77 |
| $100-199$ | $29.79 \%$ | 101 |
| $200-299$ | $19.47 \%$ | 66 |
| $300-399$ | $8.55 \%$ | 29 |
| $400-499$ | $5.90 \%$ | 20 |
| $500-599$ | $2.65 \%$ | 9 |
| $600-699$ | $2.06 \%$ | 7 |
| $700-799$ | $2.36 \%$ | 8 |
| $800-899$ | $1.47 \%$ | 5 |
| $900-999$ | $0.00 \%$ | 0 |
| Over 1,000 | $1.18 \%$ |  |
| TOTAL |  | 3 |

# Q4 What is the size population area you draw $50-60 \%$ or more of your audiences from? 

Answered: 342 Skipped: 0


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Under 25,000 people | $24.27 \%$ | 83 |
| 25,000 to 50,000 people | $17.54 \%$ | 60 |
| 50,000 to 75,000 people | $10.53 \%$ | 36 |
| 75,000 to 100,000 people | $13.16 \%$ | 45 |
| 100,000 to 250,000 people | $18.42 \%$ | 63 |
| 250,000 to 500,000 people | $9.65 \%$ | 33 |
| 500,000 to 1 Million people | $3.80 \%$ | 13 |
| Over 1 Million people | $2.63 \%$ | 9 |
| TOTAL |  | 342 |

# Q5 What is the current annual budget size of your theatre? 

Answered: 342 Skipped: 0



| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Under $\$ 50,000$ | $28.65 \%$ | 98 |
| $\$ 50,000-\$ 99,999$ | $18.13 \%$ | 62 |
| $\$ 100,000-\$ 249,999$ | $23.98 \%$ | 82 |
| $\$ 250,000-\$ 499,000$ | $12.87 \%$ | 44 |
| $\$ 500,000-\$ 1$ Million | $8.19 \%$ | 28 |
| $\$ 1$ Million $-\$ 2$ Million | $4.97 \%$ | 17 |
| $\$ 2$ Million $-\$ 4$ Million | $2.63 \%$ | 9 |
| Above $\$ 4$ Million | $0.58 \%$ | 2 |
| TOTAL |  | 342 |

# Q6 In the current fiscal year did you budget for a deficit, break even, or surplus? 

Answered: 339 Skipped: 3


| ANSWER CHOICES | RESPONSES |
| :--- | :--- |
| Deficit | $24.48 \%$ |
| Break Even | 53 |
| Surplus | 173 |
| TOTAL | $24.03 \%$ |

# Q7 Do you rely more on earned income (ticket sales/class fees) or on contributed income (donations/sponsors/grants)? 

Answered: 342 Skipped: 0



| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Earned income | $50.00 \%$ | 171 |
| Contributed income | $14.33 \%$ | 49 |
| An even mix of both | $35.67 \%$ | 122 |
| TOTAL |  | 342 |

# Q8 Over the past 6 years what have you seen as the trend for Season Ticket sales at your theatre. 

Answered: 315 Skipped: 27


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Seeing a sustained increase trend in season ticket sales | $23.81 \%$ | 75 |
| Seeing flat or no change trend in season ticket sales | $37.46 \%$ | 118 |
| Seeing a sustained decrease trend in season ticket sales | $38.73 \%$ | 122 |
| TOTAL | 315 |  |

Q9 Compared to 2019 (last complete year Pre Pandemic) has the total number of tickets sold in 2023 for your main season increased, stayed the same, or decreased?

Answered: 338 Skipped: 4


| ANSWER CHOICES | RESPONSES |
| :--- | :--- |
| Increased | $32.54 \%$ |
| Stayed the same | $22.19 \%$ |
| Decreased | $45.86 \%$ |

Total Respondents: 338

Q10 Compared to 2019 (last complete year Pre Pandemic) has your 2023 ticket prices increased, stayed the same, or decreased?

Answered: $340 \quad$ Skipped: 2


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Increased | $58.53 \%$ | 199 |
| Stayed the same | $38.82 \%$ | 132 |
| Decreased | $2.65 \%$ | 9 |

Total Respondents: 340

Q11 Compared to 2019 (last complete year Pre Pandemic) has your 2023 operating expense budget increased, stayed the same, or decreased?

Answered: 340 Skipped: 2


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Increased | $68.82 \%$ | 234 |
| Stayed the same | $22.94 \%$ | 78 |
| Decreased | $8.24 \%$ | 28 |
| TOTAL |  | 340 |

# Q12 What Trends do you see for the rest of the current season? 



## Q13 What trends do you see for the next season?

Answered: 341 Skipped: 1


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Increase in ticket sales | $30.21 \%$ | 103 |
| Ticket sales remain the same | $22.29 \%$ | 76 |
| Decrease in ticket sales | $3.23 \%$ | 11 |
| Can't predict any trend at this point | $45.45 \%$ | 155 |
| Total Respondents: 341 |  |  |

## Q14 Compared to 2019 has your sponsorship income and number of sponsors increased, stayed the same, or decreased. Check all that apply.

Answered: 332 Skipped: 10


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Sponsor Income increased | $31.33 \%$ | 104 |
| Sponsor Income stayed the same | $25.30 \%$ | 84 |
| Sponsor income decreased | $31.63 \%$ | 105 |
| Number of sponsors increased | $20.78 \%$ | 69 |
| Number of sponsors stayed the same | $16.27 \%$ | 54 |
| Number of sponsors decreased | $25.90 \%$ | 86 |
| Total Respondents: 332 |  |  |

# Q15 Have you changed your programming in terms of number of shows? 

Answered: 341 Skipped: 1


| ANSWER CHOICES | RESPONSES |
| :--- | :--- |
| Number of shows Increased | $23.46 \%$ |
| Number of shows stayed the same | $51.03 \%$ |
| Number of shows decreased | $25.51 \%$ |
| TOTAL |  |

# Q16 Are you choosing more well known titles or taking chances with titles the audience may not know compared to pre pandemic years. 

Answered: 342 Skipped: 0


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| More well known titles | $46.20 \%$ | 158 |
| No change | $37.43 \%$ | 128 |
| More titles the audience may not know | $16.37 \%$ | 56 |
| TOTAL |  | 342 |

# Q17 How do you compare your programming choices in relation to professional theatres near you? 

Answered: 335 Skipped: 7


| ANSWER CHOICES | RESPONSES |
| :--- | :--- |
| We choose more well known titles than professional theatres around us. | $28.36 \%$ |
| We are about the same type of programming as professional theatres around us. | $53.43 \%$ |
| We choose more risky shows than professional theatres around us. | $18.21 \%$ |
| TOTAL | 64 |

# Q18 Are you choosing more shows written by diverse writers or shows with more roles for diverse actors in your programming? Check all that apply. 

Answered: 339 Skipped: 3


| ANSWER CHOICES | RESPONSES |
| :--- | :--- |
| Yes we are selecting more shows written by diverse writers than 2019 and before. | $22.71 \%$ |
| Yes we are selecting more shows featuring more diverse roles than 2019 and before. | 77 |
| We are about the same as 2019 and before in the diverse shows and roles we offer | $31.56 \%$ |
| We have not been able to increase the diversity in our shows because we don't have the resources | $37.46 \%$ |
| Other (please specify) | $24.48 \%$ |

Total Respondents: 339

## Q19 Has your acting/volunteer pool changed in numbers. Check all that apply.

Answered: 341 Skipped: 1


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Acting pool increased | $40.76 \%$ | 139 |
| Acting pool stayed the same | $31.38 \%$ | 107 |
| Acting pool decreased | $26.10 \%$ | 89 |
| Tech and General volunteers increased | $15.25 \%$ | 52 |
| Tech and General volunteers stayed the same | $26.69 \%$ | 91 |
| Tech and General volunteers decreased | $45.16 \%$ | 154 |
| Total Respondents: 341 |  |  |

## Q20 Do you have paid staff?

Answered: 341 Skipped: 1


| ANSWER CHOICES | RESPONSES |  |
| :--- | :--- | :--- |
| Yes | $54.25 \%$ | 185 |
| No | $45.75 \%$ | 156 |
| Total Respondents: 341 |  |  |

## Q21 If you have paid staff are all of your positions filled?

Answered: 205 Skipped: 137



| ANSWER CHOICES | RESPONSES |
| :--- | :--- |
| Yes | $73.17 \%$ |
| No | $26.83 \%$ |
| TOTAL |  |

# Q22 Do you pay participants a stipend or reimbursement for their participation? Click all that apply. 

Answered: 341 Skipped: 1


| ANSWER CHOICES |  | RESPONSES |
| :--- | :--- | :--- |
| No we don't pay anyone. | $26.10 \%$ | 89 |
| We reimburse participants only for out of pocket expenses for items they buy for props, costumes, sets, etc... | $34.02 \%$ | 116 |
| We pay a standard small stipend or reimbursement to help cover gas/travel or baby sitting or other personal expenses <br> related to rehearsing or performing the shows. | $13.49 \%$ | 46 |
| We pay a stipend or reimbursement on a sliding scale to certain people depending on how much time participants put in <br> for the show. | $8.21 \%$ | 28 |
| We only pay professionals for services they do for a living. (musicians, directors, designers, etc...) | $37.24 \%$ | 127 |
| We have only paid performers for specific roles when we couldn't find anyone local to do them so we didn't have to <br> cancel the show. | $3.23 \%$ | 11 |
| Other (please specify) | $20.53 \%$ | 70 |

Total Respondents: 341


The Chart below represents all budget projections and categories for the current season.

- Break Even
- Surplus
- Deficit


The Chart below represents the income breakdown by type.

**Note each of the bar graphs represent the number of theatres from a budget category in that population base market. There were two theatre in the \$4Million + budget category. One is in the $50-75 \mathrm{k}$ population base that shows as $50 \%$ and the other is in the Pop over 1 M base.





The last blue line popping up at $100 \%$ is the two theatres in that category both reported sponsor income up.


* Note the decrease at the $\$ 2 \mathrm{M}-\$ 4 \mathrm{M}$ budget is on the same $\%$ path as the blue increase line.


